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HOW TO WRITE A WINNING RESUME

The purpose of a resume is to serve as a sales tool that will secure you an interview. An employer typically scans a resume for about 6-10 seconds, so it is extremely important that it effectively markets your skills, knowledge and experience. The document must be flawless and well formatted.

Self-Assessment

- Identify your skills and abilities. For example, what are your greatest strengths? How do you know you have these characteristics? Where have you proven this?
- Explore job or internship postings to determine what employers are seeking in candidates. How does this fit with your own skills and abilities?
- Make a list of the experiences you have had: jobs, volunteer work, activities, leadership roles, trainings, etc.

Getting Started

- Take your list and begin to develop sections, such as Education, Volunteer Experience, etc.
- Don't be concerned about length for the first draft; a career counselor can assist you with revisions.
- Remember that this is your marketing tool and be selective about how you present your information.

How to Format

- Avoid templates: your resume will look like everyone else's and many templates are sub standard
- Length: current college students should have a one-page resume; rare exceptions may be two pages
- Margins: set your top, bottom and side margins between ½"-1"
- Font: use an easy-to-read font like Times New Roman or Calibri; no smaller than 10 and no larger than 12 pt. (the exception is your name, which should be larger in order to stand out)
- Highlighting: draw attention to items through the use of bold, capitalization, italics or underlining
- Layout: the most important section headings (your marketing points) are in the upper half of the page

CONTACT INFORMATION

- Include your name, complete address, one phone number and email. Depending upon where you are applying for jobs, you may want to list both a local and a permanent address.
- Be certain that your voice mail and email are professional.

JASMINE RIVERA

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OBJECTIVE

- It is **not necessary** to include an objective but if you choose to, it should be short and to the point.
- It can be helpful to include one when you are seeking only a temporary position.
- You should consider writing a different objective tailored to each position to which you apply.

Examples:

Entry-level staff accounting position with a special interest in auditing To obtain an internship working with at-risk children

EDUCATION

- Include the name of the school, city and state (no street address or zip code).
- Write out your entire degree followed by the month and year the degree was/will be earned.
- Include your GPA if it is 3.0 or higher (you can carry it to two decimal points).
- Include any Study Abroad.
- List other degrees you may have in reverse chronological order, with the most recent first.
- It is not necessary to list a school where you took classes but did not get a degree.

Neumann University Bachelor of Arts in Criminal Justice GPA: 3.4 Aston, PA May 2014

EXPERIENCE

- For every position, include job title, company/organization name, city, state, and dates of employment.
- Use bullet points that begin with action verbs (pay attention to verb tense) to describe the skills that you utilized or your accomplishments; use phrases rather than complete sentences.
- List positions in reverse chronological order (most recent to least recent).
- Include a Relevant Experience section if you have experience such as an internship or volunteer work that has relevance to the position that you are seeking.
- If you have a Relevant Experience section, non-relevant experience is still listed in an Additional Experience section at the bottom of your resume, as employers like to see work history.

Counter Attendant

Sbarro Pizza

March 2013- Present Media, PA

- Received Employee of the Month award two times for excellent customer service
- Interact effectively with diverse patrons to provide prompt counter service
- Handle cash and credit transactions with no overages or shortages

SKILLS AND/OR CERTIFICATIONS

- Include computer, technology and language skills.
- Include any relevant certifications.
- Skills such as communication, organization, etc. are demonstrated in an interview but not included on a resume.

Language: Advanced reading, writing and speaking ability in Spanish Technology: SMART Board, Microsoft Word, Excel, PowerPoint

HONORS AND AWARDS

- If you only have one or two, you may list them as part of your Education section or if they are not academic in nature, you could list them in an Activities or other appropriate section.
- If you have multiple awards, list them in their own section.

ACTIVITIES

- List club and organization memberships, noting any leadership positions.
- It is not necessary to have bullets under these positions unless there is some skill that you have developed as a result of your position that you would like to highlight.

RESUME TIPS FOR INTERNSHIPS

Objective: It may be helpful to include one so that the employer knows that you are only seeking temporary work.

High School: Because your experience is limited, it may be appropriate for a first- or second-year student seeking internships/summer jobs to include high school information on their resumes. Appropriate information may include extracurricular activities, leadership experiences, foreign exchange student experiences, and honors/academic achievements and awards.

Relevant Coursework: It may be helpful to include a list of relevant courses, class projects or senior projects that could offer proof that you have a certain knowledge base.

*Other resume section headings may include Volunteer Experience, Community Service, Military Experience, Service Learning, Professional Affiliations, Additional Trainings, etc. You select the categories that will market you most effectively.

RESUME DON'TS

- Do not include personal information such as age, marital status, etc.
- Do not use phrases such as "Duties included..."or "Responsible for..." when describing your experience.
- Do not use the personal pronoun "I".
- Do not just list job tasks; think in terms of skill sets and accomplishments.
- Do not state References available upon request. References are listed on a separate document.

Action verbs help describe the skills you've used to potential employers. Always start your bullet points with a strong action verb!

Analytical

analyzed	deliberated	integrated	rated
ascertained	determined	investigated	recommended
assessed	devised	justified	researched
compared	diagnosed	measured	scrutinized
computed	estimated	negotiated	studied
conceptualized	evaluated	prescribed	substantiated
concluded	examined	prioritized	synthesized
confirmed	forecasted	projected	validated
critiqued	formulated	questioned	verified
deciphered			

Communication

addressed	composed	interpreted	queried
apprised	convinced	lectured	reported
arbitrated	corresponded	marketed	spoke
attested	drafted	persuaded	summarized
authored	edited	presented	translated
clarified	explained	promoted	wrote
communicated	informed	publicized	

Creativity

brainstormed	engineered	illustrated	shaped
constructed	envisioned	produced	visualized
designed	fabricated		

Flexibility

accommodated	altered	converted	improvised
adapted	amended	grew	tailored
adjusted	balanced		

Initiative

accelerated	dedicated	innovated	overhauled pioneered
accomplished	demonstrated	inspired	revamped
achieved	enriched	introduced	revised
acquired	established	launched	spearheaded
advanced	expanded	minimized	stimulated
bolstered	expedited	mobilized	suggested
boosted	implemented	modernized	updated
built	improved	modified	upgraded
coordinated	increased	multiplied	
created	initiated		

Leadership

administered	delegated	enhanced	led
advised	designated	facilitated	moderated
allocated	directed	fostered	monitored
allowed	educated	founded	motivated
appointed	elicited	guided	officiated
approved	employed	hired	recruited
assigned	empowered	influenced	sanctioned
authorized	enabled	instructed	supervised
chaired	encouraged	interviewed	trained
coached	endorsed	judged	

Organization

arranged	classified	linked	purchased
assembled	collected	orchestrated	recorded
budgeted	compiled	organized	regulated
calculated	consolidated	oriented	scheduled
catalogued	correlated	planned	systematized
centralized	indexed	processed	tabulated
charted			

Problem Solving

aided	extracted	rectified	restored
alleviated	finalized	reduced	retrieved
ameliorated	fulfilled	refined	revitalized
augmented	generated	reformed	revived
counseled	identified	rehabilitated	settled
customized	interceded	reinforced	solicited
debugged	invented	rejuvenated	solved
eased	lightened	relieved	streamlined
elevated	polished	remedied	strengthened
enlarged	procured	remodeled	supplemented
extended	reconciled	repaired	transformed

Teamwork

assisted	contributed	mediated	partnered
collaborated	cooperated	participated	

MICHAEL BRANT

25 Green Meadow Avenue, Havertown, PA 19083 610.555.2222 | mt_brant@knights.neumann.edu

EDUCATION	
Neumann University	Aston, PA
Bachelor of Science in Sport and Entertainment Management	May 2018
• GPA: 3.6	
Dean's Honor List; Presidential Scholarship	
Haverford High School	Havertown, PA
Diploma	June 2014
WORK EXPERIENCE	
Server	February 2013-Present
Barnaby's of America Sports Bar	Havertown, PA
Commended by management for willingness to regularly work ad	dditional shifts
• Provide efficient service that allows for rapid table turnover in bu	isy restaurant
• Maintain current knowledge of menu items and specials in order	to address customer inquiries
Landscaper Assistant	Summers 2011-2012
Shields Landscaping	Springfield, PA
• Noted for perfect attendance record at all scheduled job sites	
• Mowed lawns, pruned bushes, mulched and cleaned sites of all d	ebris
Collaborated with team members to rotate through various respon-	nsibilities
SKILLS	
Language: intermediate level in Spanish	
Computer: proficient in Microsoft Word and PowerPoint; experience with	th Adobe Photoshop
ATHLETICS	
Varsity Ice Hockey	2014-Present
• Commit 20 hours per week to practice and games in season	
Ice Hockey (Team Captain, 2013-2014)	2010-2014
ACTIVITIES	
Sport & Entertainment Management Majors Club	October 2014-Present
COMMUNITY ENGAGMENT	
Mission and Ministry RISES Retreat	Spring 2014
• Engaged in activities to enhance and build the community	10
• Participated in small group discussions and reflected on personal	values

Cara Thompson

3422 Vista Street, Philadelphia, PA 19136 • 215-331-4827 • cthompson@gmail.com

Education	
Neumann University	Aston, PA
Bachelor of Arts in Psychology	May 2017
GPA: 3.3	
Relevant Coursework: Advanced General Psychology, Life Span Develo	pment I, Exploring Diversity

Work Experience

Rocky Run YMCA

Child Care Assistant

Media, PA May 2014-Present

- Support teachers in after-school program for 20 children in 4th to 6th grades
- Provide assistance and aid with homework and school projects
- Engage children in recreational activities with attention to safety, conflict resolution and modeling of good sportsmanship

Northeast Family YMCA

Camp Counselor

- Created and implemented a weekly schedule of activities for youth ages 6 to 9 years
- Organized and led a variety of small and large group recreational and educational activities
- Communicated with parents about participants' experiences and reported concerns to camp leadership

Certifications and Skills

CPR and First Aid Certification Computer: Microsoft Word and PowerPoint; Social Media: Twitter, Tumblr and Instagram

Activities

Psychology Club, Vice President, September 2015- Present Black Student Union, Member, May 2014-Present

Volunteer Experience

The March of Dimes Foundation October 2012-Present Recruit and organize a team of volunteers to participate in yearly "March for Babies" walks Mission and Ministry Search Retreat Spring 2016

- Selected among peers to participate in retreat that examines relationships
- Completed a variety of self-reflective exercises and discussions
- Prepared and presented a talk on a special topic area related to retreat

Philadelphia, PA

Summers 2010-2013

MICHELLE LAVERY

1710 Edge Street, Philadelphia, PA 19148 • 267-555-2222 • mm lavery@knights.neumann.edu

EDUCATION

Neumann University Bachelor of Arts **Dual Major: Criminal Justice and Political Science** Cumulative GPA: 3.39

LEADERSHIP EXPERIENCE

Office of Residence Life, Neumann University **Resident** Assistant

- Supervised residence hall of 22 freshman undergraduates •
- Responded to emergency and crisis situations, reporting occurrences immediately to the Hall Director or first available senior staff member
- Managed various administrative duties including maintenance requests, incident reports and room transfers •
- Created, planned and implemented educational, social and recreational programs for residents •
- Advised peers on personal, academic and career concerns •

WORK EXPERIENCE

Cescaphe Ballroom Event Group

Server

- Maintain extensive knowledge of menu items, including daily specials, in order to address customer • questions or concerns
- Provide prompt food and beverage service to patrons; prepare and serve specialty dishes tableside •
- Guarantee positive customer experience by quick resolution of any customer concerns •

Career and Personal Development Office, Neumann University Office Assistant

- Provided assistance to four staff members •
- Utilized online software application to enter internship and job postings received from employers •
- Updated online job posting system to ensure accuracy of employer records •
- Answered phones and scheduled student appointments •
- Performed general clerical duties such as copying, filing, and distribution of mail •

COMMUNITY ENGAGEMENT

Mission and Ministry Retreat Group Leader

- Chosen as one of six group leaders to guide 20-25 students through engaging activities and reflections
- Collaborated with mission of ministry staff and other leaders to develop programming for students

HONORS and ACTIVITIES

- Phi Sigma Mu Honor Society •
- **Concert Chorale**
- Alpha Phi Sigma Criminal Justice Honor • Society

- Dance Team
- Knights for Life
- Active Minds

August 2013-May 2014

June 2013- Present

Aston, PA June 2011- Dec 2011

Aston, PA

May 2015

Aston, PA May 2016

Aston, PA

Philadelphia, PA

Patrick Sharp

200 Cedar Crest Road, Broomall, PA 19008

484-408-2170 • Patrick.Sharp@gmail.com

EDUCATION

Neumann University

Bachelor of Science in Business Administration

Minor: Accounting

- GPA: 3.8 VPAA Honor Roll Omicron Delta Kappa, National Leadership Honors Society •
- Study Abroad: St. Mary's University, London, England

PROFESSIONAL EXPERIENCE

Teller, TD Bank, Media, PA

- Process transactions for customers including withdrawals, deposits, check cashing, processing sales of gift cards and receipt of loan payments
- Balance ATMs and Teller Cash Dispensers/Teller Cash Recyclers as necessary
- Adhere to safe deposit box procedures and guidelines
- Generally resolve problems independently, escalating more difficult issues to supervisors
- Promote positive customer relationships by providing outstanding customer service

Business Management Intern, XYZ Company, Philadelphia, PA

- Rotated through various business units
- Attended meetings with prospects, clients and vendors
- Assisted in preparing presentations and proposals •
- Contributed original ideas for contests/campaigns
- Provided support for onsite event management •

LEADERSHIP DEVELOPMENT

The Institute for Student Leadership Formation, Neumann University

- Attend Leadership Conferences on topics such as Emotional Intelligence, Leadership for the Business World and **Civility in Discourse**
- Follow-up work throughout the academic semester to apply learning from concepts presented at conference
- Mission and Ministry Senior Retreat, Neumann University
 - Engaged in reflecting exercises about past and current experiences and how they align with the University's mission • and values
 - Developed a life graph and set goals to achieve at remaining time at Neumann and beyond

TECHNOLOGY SKILLS

Teller software applications; Microsoft Office: Word, Excel, PowerPoint, Access; HTML; Adobe Photoshop; Social Media: LinkedIn, Twitter

ACTIVITIES

Neumann University Investment/Finance Club, member, 2014-Present

COMMUNITY SERVICE

Neumann University

- St. Francis Inn- served meals to homeless individuals in Philadelphia shelter •
- Sandwiches for Survival- prepared sandwiches for homeless in Chester, PA

Aston, PA

May 2015

June 2013 – Present

Aug. 2014-Dec. 2014

Nursing Nancy

One Neumann Dr, Aston, PA 555-5555 - <u>nancy@nursing.com</u> *LinkedIn profile link*

EDUCATION	
Neumann University	Aston, PA
Bachelor of Science in Nursing	May 2021
Community Health Clinical Mission Trip, San Juan de la Maguana, DR	, October 2019
 Provided screenings in the local community recommendations for further care 	
 Worked in triage to get vital signs, weights, blood sugar, assess patient reason for visi 	t in a bilingual
environment.	5
 Attended home visits with a pastor to be present for medical support 	
Student Nurses Association	September 2018- Present
 Attend bimonthly meetings and professional development events 	
CLINICAL ROTATIONS	
Dunwoody Village -Acute rehabilitation	September 2020
Temple University Hospital-Episcopal Campus-Acute/chronic mental health	October 2020
Christiana Hospital-Post-partum care with experience in labor and delivery	November 2020
Riddle Hospital- Progressive Care Unit and Intensive Care Unit	December 2020
George Hill Correctional Facility- Physical and medical assessment of inmates	January 2021
Penn Presbyterian Medical Center- Cardiac step-down unit, cardio-thoracic surgery recovery	February 2021
LEADERSHIP EXPERIENCE	
Neumann University	Aston, PA
Neumann Navigator	May 2019- Present
 Assist families and prospective students by answering questions via telephone or email 	•
 Provide tours of campus weekly to entice students to attend University 	
 Act as a representative of the University by attending fundraising and networking even 	ents on campus
WORK EXPERIENCE	
Advanced Behavioral Health	Devon, PA
Direct Support Professional Devereux	May 2019- Present
. Implement best prostings and streamling workflows to maintain organized and safe a	

- Implement best practices and streamline workflows to maintain organized and safe plant environment
- Cross-train five new employees by explaining rules, procedures and job responsibilities
- Complete all timesheets, traceability forms and documentation on time

YMCA

Camp Counselor

- Worked with children from ages 3-15 in sporting and educational programs
- Led children throughout facility to ensure no child was unattended at any time through the camp day
- Interacted with children and their parents/ legal guardians in the case of incidents, whether behavioral or an injury, had to be reported

CERTIFICATIONS

Adult and infant AED/CPR certified (2019-present) Trauma wound certification (November 2020) Vital Signs and Venipuncture certification (December 2020) Kennett Square, PA

Summers 2015- 2020

Resume Review Checklist

Review	
	FORMAT
	Number of spaces between sections is consistent
	Appropriate use of white space- should not look overcrowded or bare
	Margins are between ½ and 1 inch
	The font style is the same throughout the resume and is between 10pt and 12pt
	Your name is larger than the rest of the text on the page (generally 4-pts larger)
	Headings stand out from the rest of the text by using bolding, italics, capitalization, lines, etc.
	Bullets, hyphens, and dates are uniform and consistently spaced on the page
	Bullets are either circles or squares
	Resume is one page in length and only the front side of the page is used
	EXPERIENCE
	Experience includes job title/role, organization name, location (city, state) and dates employed
	Example: Accounting Intern May 2019- Present
	Independence Blue Cross Philadelphia, PA
	Dates are accurate and are listed in reverse chronological order (most recent to least recent) in each
	section
	Each bullet point starts out with a strong action verb (not "responsible for" or "duties included"), are not
	repetitive and consistent with tenses
	Bullet points include specific examples to illustrate transferable skills and knowledge, key contributions
	and accomplishments
	Example: Processed transactions of upwards of \$10,000 daily for customers including withdrawals,
	deposits, check cashing, processing sales of gift cards and receipt of loan payments
	Personal pronouns such as "I," "me," "we," and "our," ARE not used
	Salary history is omitted (can be included in cover letter if requested)
	SPELLING
	All words used would be familiar to people; industry specific terms should be easily recognizable to those
	within the field
	All words are spelled correctly- do not solely rely on spell check
	PUNCTUATION
	Use of punctuation is consistent throughout
	Punctuation used to separate information is consistent (, and ;)
	There are no commas listed between month and year as well as state and zip code
	Example: May 2020, Summer 2019
	GRAMMAR
	All verbs in each specific experience example are in the same tense- current positions should be in present
	perfect tense; past positions should be in the past tense
	All proper nouns are capitalized
	Numbers between one and nine are spelled out, numeral are used for numbers 10 and larger, except for
	adjacent numbers (Twenty 12-year old boys and girls)
	Date formats are consistent and words, if used, are capitalized
	Example: November 2014, May 2018- Present
	ADDITIONAL SECTIONS

Career objective (rarely recommended):
Is clear and specific to a position, job function, or organizational type
Honors/Awards:
Include official name of award, official name of organization, and month/year received
Activities, Community Service, Volunteer Experience:
Include official name of each organization, city and state, position or leadership role held, dates of
involvement
Project Experience:
Include title of project, date completed, role within group, applicable skills/knowledge and any specific
technical skills
Skills Section:
Include only technical skills (languages, certifications, computer languages/software, lab skills/equipment