

Shiraz Saeed, Cyber Liability Product Specialist, AIG

Shiraz Saeed is currently the Eastern Region Cyber Liability Product Specialist for the Financial Lines Division of AIG Property & Casualty. He has been with AIG since 2010 and has been underwriting/distributing/developing Cyber Liability products for the past 5 years. He is a leader within the AIG Cyber Specialist Team and is also an instructor for training program related to Cyber Liability within and outside of AIG.

Through his time there Shiraz has earned a reputation as someone who understands the complexity of the risks associated with Cyber Liability and combines that with ability develop solutions to address the risks in a manner that all can understand. This ability comes from his experience within AIG and before joining AIG were, he worked in the Retail and Real Estate industries in various leadership roles. This background gives him a keen understanding and a pulse of the risks that small, mid-size business and large businesses face.

Shiraz has a B.B.A. in Finance from Hofstra University and a M.B.A. from Pace University Lubin School of Business.