



James D. Schultz

Chair

Philadelphia

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Practice Areas

- Government Law & Regulatory Affairs
- Litigation

Education

James D. Schultz recently returned to Cozen O'Connor as chair of the Government Law and Regulatory Affairs practice group after serving as general counsel of the Commonwealth of Pennsylvania, a position that he was appointed to by Governor Tom Corbett in 2012. As general counsel of the commonwealth, he provided legal counsel to the governor and his executive staff, as well as oversaw nearly 500 lawyers who served as counsel to 36 executive agencies and independent boards and commissions. He oversaw all major procurements, transactions, litigation and the preparation of legislation and regulations on behalf of the administration and commonwealth agencies under the governor's jurisdiction. Subject matter areas included: agriculture; banking and securities; primary, secondary and higher education; energy; environment; insurance and health care; labor and employment; municipal finance distress; pensions; taxes and revenues; and transportation and infrastructure. His responsibilities also included initiating and overseeing internal investigations and state agency interaction with the federal government on legal matters. Prior to his appointment as general counsel, Jim served as the first executive deputy general counsel for the commonwealth.

Having served as general counsel to the commonwealth, Jim not only has a keen understanding of the challenges businesses face in this highly regulated environment, but he also understands the challenges in-house legal departments face when budgeting for outside counsel. As general counsel, Jim successfully implemented a program to reduce outside counsel fees by nearly 20 percent during his tenure by partnering in-house lawyers with the expertise of outside counsel. This included implementation of an extensive litigation training program offered to agency attorneys. Jim was a featured panel speaker at the 2014 *InsideCounsel* Magazine SuperConference, where he presented this topic to some of the country's top in-house lawyers.

During his tenure as general counsel, Jim's office oversaw countless complex litigation matters and transactions. Notably, Jim's office counseled the Office of the Receiver in the City of Harrisburg's municipal recovery process, oversaw drafting and implementation of the recently passed public-private partnership legislation for transportation and infrastructure projects, and provided counsel on the implementation of the many policy initiatives to foster the growth of the energy industry in Pennsylvania. His office also counseled all 14 state system colleges and universities on various transactions and litigation matters as well as Title IX and Clery Act compliance. Jim personally oversaw litigation on behalf of the commonwealth, which recovered more than 30 million dollars in a settlement to restore a park system lake that was destroyed due to the alleged negligence of an energy company.

Prior to his service to the Commonwealth of Pennsylvania, Mr. Schultz served as a litigator with Cozen O'Connor, successfully handling matters throughout the U.S. in both state and federal court. Prior to joining the firm, Jim served with the U.S. Attorney's Office for the Eastern District of Pennsylvania, where he worked closely with the U.S. Attorney on public policy initiatives and public awareness initiatives throughout the region. He was the liaison to federal, state and local government and law enforcement officials and agencies.

Jim is active in politics and in the community. He serves as an advisor to candidates running for federal, state and local office. In 2004, he served as the regional field director for Bush-Cheney '04. More recently, in 2010, prior to joining the governor's office, he served as Congressman Patrick Meehan's senior campaign advisor. Dedicated to his community, Jim served as served chairman of the Executive Committee for the

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Steward's Alliance of the Archdiocese of Philadelphia, an organization dedicated to the archdiocese's special needs schools. He also served as a founding member of the Athletic Advantage Fund, and on the Executive Committee of the Christian Street YMCA. Recently, Jim was elected to the Board of the Directors of the Philadelphia Freedom Valley YMCA.

He is admitted to practice in Pennsylvania, New Jersey, U.S. Court of Appeals for the Third Circuit, U.S. District Courts for the Eastern and Middle Districts of Pennsylvania and District of New Jersey.

He earned his law degree from The Widener University School of Law, where he served as a student law clerk for Pennsylvania Supreme Court Justice Thomas Saylor. He earned his undergraduate degree from Temple University, where he was a member of the Temple Owl football team. Immediately following law school, Jim served as a law clerk to the late Honorable Vincent A. Cirillo, President Judge Emeritus of the Pennsylvania Superior Court.