



Edmond M. Ianni, Managing Director, EMI Strategic Capital

Edmond M. Ianni is a leading advisor to private and public businesses, family offices, entrepreneurs, governments and nonprofit institutions who want to successfully manage and grow their business, capital and economy. Mr. Ianni advises in multiple disciplines and industries, including capital and risk management, finance, insurance, healthcare, energy, governance, compliance, trust and wealth management, strategic planning, mergers and acquisitions, communications, complex transactions, international trade and charitable advancement.

He has served as Director of Strategic Development for the State of Delaware DOI, generating record business growth for the First State. Mr. Ianni also has served as Chief Strategy Officer for Millennium, senior advisor for a global trust bank, counsel for a Fortune 500 diversified business and an investment banking executive with a leading Fortune 500 financial institution. He previously practiced with a Global 10 law firm and has served as Chair of the Delaware State Bar Association Corporate Counsel Section and International Law Section.

Edmond Ianni frequently speaks at professional symposia, industry conferences and before practice groups, including the World Captive Forum, the American Bankers Association Wealth Management and Trust Conference, the Society of Financial Service Professionals, the Delaware Captive Insurance Association, the Heckerling Institute on Estate Planning, RBC International Wealth Management Conference and many more.

His articles have appeared in various domestic and international publications, for example, *President & CEO*, *Captive Review*, *Healthcare Reform Magazine*, *BusinessWeek*, *American Banker*, *Trusts & Estates*, *Northwestern Journal of International Law & Business*, *Voluntary Benefits Magazine*, *International Business Lawyer*, *Estate Planning* and *Captive.com*. Ed Ianni has been an expert source for various media across the country and internationally.

A recipient of many awards for his community and charitable service and leadership, Edmond Ianni currently serves as President of the Princeton Association of Delaware and on several boards.

Edmond Ianni is an honors graduate of Princeton University, receiving a Bachelor's degree in three years. He earned Bachelor's and Master's degrees with honors in Jurisprudence at Oxford University as a Rotary International Scholar. He served as Editor-in-Chief of *Princeton Journal of Arts and Sciences* and earned his Juris Doctorate from University of Virginia School of Law.