

## Dino Ramos, Senior Vice President, Trade Services, World Trade Center of Greater Philadelphia

Dino Ramos is Senior Vice President, Trade Services for the World Trade Center of Greater Philadelphia, which provides services that enhance international trade growth and leads the Greater Philadelphia region to economic prosperity. Currently, he oversees implementation of such programs as: World Trade PA, Mentoring Advanced Manufacturers for Global Markets, the Export Finance Initiative, and the International Design and Engineering Consortium. Dino has over 35 years experience in international business management.

Previously, he served as Export Sales Manager for Hunt Corporation, where he was responsible for sales and marketing in over 50 countries. His long tenure at Hunt included managing international sales and marketing, sales forecasting, sales and operational planning, export administration, and marketing services. Prior to his time at Hunt, Dino spent five years working in Singapore as Far East Sales Manager for King Press and another five-year stint in Vietnam and Thailand for the U.S. Government Accountability Office.

Dino holds a BS degree in Business Management from East Tennessee State University and attended George Washington University's Graduate School of Business.

Dino continues to attend and participate in numerous international seminars and is a frequent guest speaker at Greater Philadelphia universities and various other organizations.